



## Partnering with OSAS - Las Vegas Style

**D**estination Viva Las Vegas was in our plans again! BASIS CEO Nico Spence, BASIS Engineer Jeff Ash, and I attended Open Systems Inc.'s *Partners for Profit* and *Customer Excellence* conferences for their resellers and end users respectively, of their ERP solution.

The conference began with a welcome reception where it was great to catch up with old friends and colleagues and make new acquaintances. With good conference attendance this year, Open Systems was ready to put on a show.

Dave Link, Vice President of OSAS Development, presented the recently released OSAS 7.6 with BBJ® 11.0 that introduced 250+ new features! In addition to the many new application features, Version 7.6 took advantage of several BBJ features such as PDF output,



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panel-style menus using MDI controls, BBJ Forms, and additional user set-up options now provided in Enterprise Manager. Version 7.6 also took advantage of BBJ's ability to incorporate third party Java objects into BBJ code.

Dave talked about the future of OSAS and their goals for the next release, OSAS 8.0. This will be a pure BBJ release and no longer support Visual PRO/5® and PRO/5® interpreters. Moving to pure BBJ gives them the opportunity to rejuvenate the product and take advantage of even more BBJ features than ever before. Some of the new features in their sights are converting to VKeyed files, using iReport/JasperReports to replace many of their standard reports, and including stored procedures and Web Services, to name just a few. We are excited to hear about their upcoming technology release and stand ready to support the OSAS development team.

Nico and Jeff were busy showing off the newest BBJ features during three days of breakout sessions. They demonstrated that you really can 'go mobile' with the Browser User Interface, and how PDF printing, XCALL, and Google apps integration allows you

to be cloud-capable by leveraging the cloud benefits through your applications.

Database and file replication was another hot topic. Nico and Jeff demonstrated this new feature and how easy it is to use for backup and recovery, and data warehouse requirements without changing a line of code in one's application.

The *Customer Excellence* end user conference, following the *Partner in Profit* reseller conference, was a nice opportunity to meet users of the product. Our focus for this breakout session was how the technology can help the user in the areas of disaster recovery, data mining and warehousing, data security and mobile computing. Users are always looking for secure and better access to data and how to put a business continuity plan in place. We focused on the directory and file replication feature and how it provides all of these needs.

The sessions were well attended and received. Once again, "Thank you, Open Systems, for hosting these conferences and giving us the opportunity to partner with you to exhibit and present the latest BASIS technology features." Until next conference... ■



Nico Spence presents at the OSAS conference in Las Vegas with assistance from Jeff Ash



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